

Rapid Implementation Methodology

Microsoft Dynamics NAV*

Key Benefits

- Shorten your implementation time
- Gain predictability and increase quality through a more standardized implementation
- Migrate master data more easily to a standard Microsoft Dynamics NAV solution
- Utilize best practices
- Your system, your way—fast

Get up and running with Microsoft Dynamics™ NAV in as little as nine days+.

Microsoft Dynamics NAV Rapid Implementation Methodology (RIM) helps your implementation consultant streamline Microsoft Dynamics NAV implementations to get you up and running in as little as nine days+ for a basic implementation project.

Question	Answer options	Answer	Comment
Are discounts posted on separate accounts in General Ledger ?	No Invoice Discount Line Discount All Discounts	0	If you select 0 (No Discounts), the program will not post discounts separately but instead will subtract the discount before posting. Therefore, you will not see the discount amount in the Chart of Accounts window. If you select 1 (Invoice Discounts), the program will post the invoice discount and the invoice amount simultaneously. The program uses the invoice discount account that you have entered in the Sales Inv. Disc. Account field in the General Posting Setup table. You will be able to see the discount amount in the chart of accounts. If you select 2 (Line Discounts), the program will post the line discount and the invoice amount simultaneously. The program uses the line discount account that you have entered in the Sales Line Disc. Account field in the General Posting Setup table. You will be able to see the discount amount in the chart of accounts. If you select 3 (All Discounts), the program will post invoice and line discounts at the same time as it posts the invoice amount. The program will use the invoice discount account number that you have entered in the Sales Inv. Disc. Account field and the line discount account number in the Sales Line Disc. Account field in the General Posting Setup table. You will be able to see both discount amounts in the chart of accounts.
Do you want the program to give a warning about the customer's credit status when you create a sales order or invoice ?	Credit limited Overdue balance Both warnings	1	If you select 0 (Credit Limited), the program compares the value in the Credit Limit (LCY) field on the customer's card with the customer's balance and gives a warning if the customer's balance exceeds this amount. If you select 1 (Overdue balance), the program checks the Balance Due field on the customer's card and gives a warning if the customer has an overdue balance. If you select 2 (Both Warnings), then both the Credit Limit and the Balance Due fields on the customer's card and gives a warning if the customer has exceeded its credit limit or if the customer has an overdue balance.

Questionnaires and other tools help reduce the workload to get your system up and running fast.

For years, Microsoft Certified Partners have implemented Microsoft Dynamics NAV and built on the standard functionality to meet industry-specific and company-specific needs.

Now, Microsoft Dynamics NAV Rapid Implementation Methodology provides powerful tools based on this experience that help your Partner automate implementation tasks and pinpoint the exact information they need from you to get your Microsoft Dynamics NAV implementation up and running more smoothly and quickly than ever before.

* Microsoft Dynamics™ NAV, formerly Microsoft Business Solutions–Navision

BENEFITS

FEATURES

The Project Schedule to map the scope of your implementation

The project schedule draws on the extensive experience and best practices developed by Microsoft Certified Partners to help ensure that every step in the process is clearly understood before the implementation begins. It helps define the specific scope of your implementation so it will go smoothly and efficiently according to your agreement.

Questionnaires to collect key information about your business

The questionnaires help your Partner structure and document a detailed discussion about your implementation. For example, the information collected helps reduce the implementation workload by streamlining the repetitive tasks any implementation requires, such as setting up local address formats, posting of discounts, automatic cost postings, and number series.

Industry Data Files to upload industry-specific data

RIM provides a comprehensive set of industry data files containing the most repetitive tables (those that contain the same information from customer to customer within an industry), such as country codes, currency codes, and payment terms, which can be imported automatically. Available for each of the five verticals (Machinery, Furniture, Wholesale, High Tech, CPG), the data sets are delivered as Microsoft Excel workbooks, so your implementation Partner can easily adjust them to reduce implementation time further.

Using the industry data files, RIM supports more predictable and stable implementation cycles, helps facilitate easier training, and can help reduce the level of customizations to ease upgrades and improve your overall experience.

Master Data Templates to specify common content across groups

Valid information in the master data records is the foundation of optimally using a system such as Microsoft Dynamics NAV. In many cases, it is possible to group a company's master data into some main groups. For example, Customers/Vendors can be sorted into groups, such as Domestic, EU, U.S, and Other Export Markets.

The Master Data Templates make it possible to combine these groups of master data with mandatory Microsoft Dynamics NAV fields and store the information in templates.

Phased Implementation to complete a phase one implementation quickly and then, if needed, further implementation phases can build on this solid foundation to meet your specific needs

Implementation phases typically cover the following:

Basic Implementation Projects - Implementation of basic system functionality, including processing and finance functions that help you handle basic business operations such as general ledger, sales and receivables, and purchasing and payables.

Medium Implementation Projects - Implementation of more advanced functionality, for example, for certain manufacturing, operations, and warehouse processes.

Full Implementation Projects - Implementation of more refined functionality that is highly specific to your particular needs and industry.

For more information about Microsoft Dynamics NAV Rapid Implementation Methodology visit:
www.microsoft.com/dynamics/nav

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